### FINANCIAL STATEMENTS – 31 DECEMBER 2012

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### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2012

| INCOME         \$         \$           Affiliation Levies         3         382500         36505           Membership Contributions         303172         280786           Interest Received         23912         22826           Interest Received         709584         668662           EXPENDITURE         468662           Affiliation Fees – IEUA         3883         3123           Affiliation Fees – Others         3383         3123           Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         6687         6687           Conference - Members         -         6687           Conference - Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020   | Note                                    | 2012       | 2011   |
|--|---|------------|--------|
| Affiliation Levies         3         382500         365050           Membership Contributions         303172         280786           Interest Received         23912         22826           709584         668662           EXPENDITURE         288806         294000           Affiliation Fees – IEUA         288806         294000           Affiliation Fees – Others         3383         3123           Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693 <td></td> <td></td> <td>\$</td>  |   |            | \$     |
| Membership Contributions         303172         280786           Interest Received         23912         22826           EXPENDITURE         79584         66862           EXPENDITURE         288806         294000           Affiliation Fees – IEUA         288806         294000           Affiliation Fees – Others         3383         3123           Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693   |   | 382500     | 365050 |
| Interest Received   23912   22826   709584   668662   28406   294000   288806   294000   288806   294000   286816   294000   288806   294000   2700 |   | 303172     | 280786 |
| EXPENDITURE         709584         668662           Affiliation Fees – IEUA         288806         294000           Affiliation Fees – Others         3383         3123           Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4236         3000           Salaries - Officers  | ~                                       | 23912      | 22826  |
| Affiliation Fees – IEUA         288806         294000           Affiliation Fees – Others         3383         3123           Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Mecting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072   | Interest Received                       | 709584     | 668662 |
| Affiliation Fees – IEUA         288806         294000           Affiliation Fees – Others         3383         3123           Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Mecting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         355           Rent         4236         3000           Salaries - Officers         88072  | EXPENDITURE                             |            |        |
| Affiliation Fees – Others       3383       3123         Audit Fees       3000       2700         Bank Charges       204       251         Branch Expenditure       3603       1594         Conference - Members       -       6687         Conference Seminar Training Costs       2418       545         Depreciation       532       679         Donations       -       2000         General Expenses       573       730         Industrial Campaign Expenses       5509       1260         Insurance       4509       3911         Legal Fees       4000       3500         Loss on Disposal - Non Current Assets       -       1688         Meeting Expenses - Committee       1020       1274         Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries - Officers       88072       68779         Staff Training       1463       768         Superamuation       13056       10183 <tr< td=""><td>•</td><td>288806</td><td>294000</td></tr<>   | •                                       | 288806     | 294000 |
| Audit Fees         3000         2700           Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superamuation         13056         10183   |   | 3383       | 3123   |
| Bank Charges         204         251           Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superanuation         13056         10183           Telephone & Facsimile         5931   |   | 3000       | 2700   |
| Branch Expenditure         3603         1594           Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superannuation         13056         10183           Telephone & Facsimile         5931         5664           Travel & Allowances - Officers         2   | •                                       | 204        | 251    |
| Conference - Members         -         6687           Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superannuation         13056         10183           Telephone & Facsimile         5931         5664           Travel & Allowances - Officers         25469         32617           - Executive & Council  | _                                       | 3603       | 1594   |
| Conference Seminar Training Costs         2418         545           Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superannuation         13056         10183           Telephone & Facsimile         5931         5664           Travel & Allowances - Officers         25469         32617           - Executive & Council         29791         28985           Vehicle Expenses   | _                                       | -          | 6687   |
| Depreciation         532         679           Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superannuation         13056         10183           Telephone & Facsimile         5931         5664           Travel & Allowances - Officers         25469         32617           - Executive & Council         29791         28985           Vehicle Expenses         13066         18620           Work Cover         3556  |   | 2418       | 545    |
| Donations         -         2000           General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superannuation         13056         10183           Telephone & Facsimile         5931         5664           Travel & Allowances - Officers         25469         32617           - Executive & Council         29791         28985           Vehicle Expenses         13066         18620           Work Cover         3556         2843           Building Union Strength         27   | _                                       | 532        | 679    |
| General Expenses         573         730           Industrial Campaign Expenses         5509         1260           Insurance         4509         3911           Legal Fees         4000         3500           Loss on Disposal - Non Current Assets         -         1688           Meeting Expenses - Committee         1020         1274           Payroll Tax         4693         3537           Postage & Freight         404         341           Printing, Stationery & Photocopying         4978         3352           Publications         4109         3550           Rent         4236         3000           Salaries - Officers         88072         68779           Staff Training         1463         768           Superannuation         13056         10183           Telephone & Facsimile         5931         5664           Travel & Allowances - Officers         25469         32617           - Executive & Council         29791         28985           Vehicle Expenses         13066         18620           Work Cover         3556         2843           Building Union Strength         2755         8457           Funding of Cope   | •                                       |            | 2000   |
| Industrial Campaign Expenses       5509       1260         Insurance       4509       3911         Legal Fees       4000       3500         Loss on Disposal - Non Current Assets       -       1688         Meeting Expenses - Committee       1020       1274         Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries - Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616 </td <td></td> <td>573</td> <td>730</td>  |   | 573        | 730    |
| Insurance       4509       3911         Legal Fees       4000       3500         Loss on Disposal - Non Current Assets       -       1688         Meeting Expenses - Committee       1020       1274         Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries - Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067   | <del>-</del>                            | 5509       | 1260   |
| Legal Fees       4000       3500         Loss on Disposal - Non Current Assets       -       1688         Meeting Expenses - Committee       1020       1274         Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries - Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067   | • - "                                   | 4509       | 3911   |
| Loss on Disposal - Non Current Assets       -       1688         Meeting Expenses - Committee       1020       1274         Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries - Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   |   | 4000       | 3500   |
| Meeting Expenses - Committee       1020       1274         Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries - Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067  |   | · <b>-</b> | 1688   |
| Payroll Tax       4693       3537         Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries – Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067  |   | 1020       | 1274   |
| Postage & Freight       404       341         Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries – Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         — Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067  |   | 4693       | . 3537 |
| Printing, Stationery & Photocopying       4978       3352         Publications       4109       3550         Rent       4236       3000         Salaries – Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067  | •                                       | 404        | 341    |
| Publications       4109       3550         Rent       4236       3000         Salaries – Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067  | <u> </u>                                | 4978       | 3352   |
| Rent       4236       3000         Salaries – Officers       88072       68779         Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067   |   | 4109       |        |
| Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   |   | 4236       | 3000   |
| Staff Training       1463       768         Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   | Salaries – Officers                     | 88072      |        |
| Superannuation       13056       10183         Telephone & Facsimile       5931       5664         Travel & Allowances – Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067  |   | 1463       |        |
| Telephone & Facsimile       5931       5664         Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067   |   | 13056      | 10183  |
| Travel & Allowances - Officers       25469       32617         - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067   | •                                       | 5931       | 5664   |
| - Executive & Council       29791       28985         Vehicle Expenses       13066       18620         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       530616       534067  | *                                       | 25469      | 32617  |
| Venicle Expenses       3556       2843         Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   |   | 29791      | 28985  |
| Work Cover       3556       2843         Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067  | Vehicle Expenses                        | 13066      | 18620  |
| Building Union Strength       2755       8457         Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   | -                                       | 3556       | 2843   |
| Funding of Cope       5000       5000         Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   |   | 2755       | 8457   |
| Shanghai Relationship       6480       4720         Overseas Projects       -       9709         530616       534067   | <del>-</del>                            | 5000       | 5000   |
| Overseas Projects  | _                                       |            | 4720   |
| 530616 534067  | _                                       |            | 9709   |
| Operating Surplus/(Deficit) for Year 178968 134595   | - · · · · · · · · · · · · · · · · · · · | 530616     |        |
|  | Operating Surplus/(Deficit) for Year    | 178968     | 134595 |

### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2012

|                                     | Note | 2012          | 2011          |
|-------------------------------------|------|---------------|---------------|
| CURRENT ASSETS                      |      | \$            | \$            |
| Cash at Bank                        |      | 829793        | 670015        |
| Receivables                         | 6    | 47972         | 39486         |
|                                     |      | 877765        | 709501        |
| NON-CURRENT ASSETS                  |      |               |               |
| Office Furniture & Equipment – at o | ost  | 4635          | 2708          |
| Less: Accumulated Depreciation      |      | 2209          | 1677          |
|                                     |      | 2426          | 1031          |
| TOTAL ASSETS                        |      | 880191        | 710532        |
|                                     |      |               |               |
| CURRENT LIABILITIES                 |      |               |               |
| Trade Creditors                     | •    | 1697          | 8383          |
| Sundry Creditors & Accruals - QIF   | EU   | 18361         | 40348         |
| - Oth                               |      | 15768         | 2700          |
| Subscriptions in Advance            |      | 14784         | 10210         |
| GST Payable                         |      | 8932          | 7210          |
| TOTAL LIABILITIES                   |      | 59542         | 68851         |
|                                     |      | <u> </u>      |               |
| NET ASSETS                          |      | 820649        | 641681        |
| 1122 120021                         |      |               |               |
| Represented By:                     |      |               |               |
|                                     |      |               |               |
| EQUITY - MEMBERS' FUNDS             |      |               |               |
| Balance as at 1 January 2012        |      | 641681        | 507086        |
| Operating Surplus/(Deficit) for Yea | r    | 178968        | 134595        |
| -1 -0 -1 \                          |      | ·             | <del></del> - |
| Balance as at 31 December 2012      |      | <u>820649</u> | 641681        |

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2012

| Balance 1 January 2011     | 507086 |
|----------------------------|--------|
| Surplus (Deficit) for Year | 134595 |
| Balance 31 December 2011   | 641681 |
| Surplus (Deficit) for Year | 178968 |
| Balance 31 December 2012   | 820649 |

### STATEMENT OF CASH FLOWS AS AT 31 DECEMBER 2012

|  | Note | 2012          | 2011     |
|--|------|---------------|----------|
|  |      | \$            | \$       |
| Cash Flows from Operating Activities       |      |               |          |
| Receipts – Subscriptions & Affiliation:    |      |               |          |
| QIEU                                       |      | 373387        | 350961   |
| Others                                     |      | 307746        | 281007   |
| Interest Received                          |      | 23912         | 22826    |
| Payments to Suppliers & Employees:         |      |               |          |
| IEUA                                       |      | (275977)      | (294000) |
| QIEU                                       |      | (206150)      | (117611) |
| Others                                     | •    | (61213)       | (70747)  |
| Net Cash Outflow from Operating Activities | 5    | 161705        | 172436   |
| Purchase of Non Current Assets             |      | (1927)        |          |
| Net Increase/(Decrease) in Cash held       |      | 159778        | 172436   |
| Cash at beginning of the Financial Year    |      | 670015        | 497579   |
| Cash at the end of the Financial Year      |      | <u>829793</u> | 670015   |

### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This general purpose financial report has been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements, other mandatory professional reporting requirements and The Fair Work (Registered Organisations) Act 2009.

The accounts are prepared on an accrual basis and are based on historical cost. The accounting policies have been consistently applied unless otherwise stated.

#### (a) Revenue

Revenue from affiliations and membership is recognised as the service is rendered in accordance with the membership year January to December. Interest Income is recognised as earned. All revenue is net of applicable goods and services tax (GST).

#### (b) Income Tax

The association is exempt from income tax under section 50 - 15 of the Income Tax Assessment Act 1997. The ongoing applicability of this ruling is at the discretion of the Australian Taxation Office.

#### (c) Depreciation

Depreciation is calculated on a straight line basis so as to write off the full net cost of each depreciable non-current asset over its expected useful life.

#### (d) Cash

For the purpose of the statement of cash flows, cash includes deposits at call which are readily convertible to cash on hand and are used in the cash management function on a day to day basis, net of outstanding bank overdrafts.

### (e) Goods and Services Tax

Revenue expenses and assets are recognized net of the amount of GST except where the amount of GST accrued is not recoverable from the Australian Taxation Office.

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

## 2. INFORMATION TO BE PROVIDED TO MEMBERS OR THE GENERAL MANAGER OF FAIR WORK AUSTRALIA

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of Section 272 of Fair Work (Registered Organisations) Act 2009, which read as follows:

- (1) A member of a reporting unit, or the General Manager of Fair Work Australia, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must be not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under sub-section (1).

#### 3. RELATED PARTIES

Under the Rules of the Independent Education Union of Australia, QIEU is an Associated Body. Rule 7(e) provides for the payment of an approved amount by an Associated Body to the union or branch of the union designated by the Federal Council or Federal Executive. This is calculated by reference to the total number of members of the Associated Body who have applied for membership of the union in the Branch designated by the Federal Council or Federal Executive.

The Queensland Independent Education Union (QIEU) also provided staff and administrative services to the Independent Education Union — Queensland & Northern Territory Branch during the period. A collaborative relationship exists between QIEU and IEUA and it is noted and endorsed at Branch executive that QIEU provides staffing and other support to members of the Queensland and Northern Territory Division at an appropriate and agreed cost to the IEUA - QNT.

The councillors and the executive of the Queensland Independent Education Union are all members of the Independent Education Union – Queensland and Northern Territory Branch, Branch Executive and Management Committee respectively.

### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

### 3. RELATED PARTIES (cont'd)

| Transactions with Related Parties  | 2012   | 2011   |
|------------------------------------|--------|--------|
| Income: Affiliation Levies - QIEU  | 382500 | 365050 |
| Expenditure: Reimbursement to QIEU |        |        |
| - Salaries - Officers              | 88072  | 68779  |
| - Superannuation                   | 13056  | 10183  |
| - Other Expenses                   | 105022 | 78997  |

### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### (a) Critical accounting estimates and assumptions

The Branch makes estimates and assumptions concerning the future. The resulting accounting estimates by definition seldom equal the related actual results. There are no estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities.

### (b) Critical judgements in applying the Branch's accounting principles

There are no critical judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities.

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

### 5. RECONCILIATION OF OPERATING SURPLUS/(DEFICIT) TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

| · ·  | 2012   | 2011    |
|--|--------|---------|
|  | \$     | \$      |
| Net Operating Surplus/(Deficit) for Year<br>Change in Operating Assets & Liabilities | 178968 | 134595  |
| Increase/(Decrease) in Sundry Creditors/GST  | (9309) | 47207   |
| (Increase)/Decrease in Receivables   | (8486) | (11733) |
| Depreciation & Loss on Disposal  | 532    | 2367_   |
| Net Cash Inflow/(Outflow) from Operating Activities                                  | 161705 | 172436  |
| RECEIVABLES  |        |         |
| ·  | \$     | \$      |
| Trade Debtors:   |        |         |
| - QIEU   | 47532  | 38419   |
| - Other  | •      | -       |
| Prepayments:   |        |         |
| - Affiliation  | -      | 967     |
| - Other  | 440    | 100     |
|  | 47972  | 39486   |

#### 7. RECOVERY OF WAGES

6.

There was no recovery of wages activity during the period.

#### 8. SUBSEQUENT EVENTS

There are no subsequent events that have occurred or are likely to occur that require disclosure.

### 9. CONTINGENT LIABILITIES

There were no contingent liabilities at 31 December 2012.

#### INDEPENDENT AUDIT REPORT

To the members of the Independent Education Union of Australia Queensland and Northern Territory Branch.

We have audited the general purpose financial report of the Independent Education Union of Australia Queensland and Northern Territory Branch, which comprises the statement of financial position as at 31 December 2012, and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and branch committee of management's statement for the year then ended.

### Branch Committee of Management and the Branch Secretary's Responsibility for the Financial Report

The branch committee of management and the branch secretary of the Branch are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Fair Work (Registered Organisations) Act 2009. This responsibility also includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by the branch committee of management and branch secretary, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### INDEPENDENT AUDIT REPORT

#### Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies and the Fair Work (Registered Organisations) Act 2009.

#### Audit Opinion

In our opinion the general purpose financial report of the Independent Education Union of Australia Queensland and Northern Territory Branch is presented fairly in accordance with applicable Australian Accounting Standards and other mandatory professional reporting requirements in Australia and the requirements imposed by Part 3 Chapter 8 of the Fair Work (Registered Organisations) Act 2009.

MORRIS & BATZLOFF

Chartered Accountants

Norman J Hoare

Partner

Registered Company Auditor

Member of Institute of Chartered Accountants and Holder of Current Public Practice Certificate

96 Lytton Road

EAST BRISBANE QLD 4169

28 d march 2013

#### **OPERATING REPORT**

The Committee of Management of the Independent Education Union of Australia Queensland and Northern Territory Branch, for the purposes of the Fair Work (Registered Organisations) Act 2009, presents its operating report of the Branch for the financial year ended 31 December 2012.

### PRINCIPAL ACTIVITIES FOR THE YEAR

- (i) Recruitment and retention of members.
- (ii) Provision of support and advice to members.
- (iii) Provision of support for overseas activities, such as ongoing support for the Council of Pacific Education and the Shanghai Education Union Relationship.
- (iv) Provision of support for the federal union agenda in education, equity and industrial issues.

#### RESULT OF THOSE ACTIVITIES

The Branch's principal activities resulted in:

- (i) maintenance and improvement of wages and conditions of employment for our members, especially those covered by collective bargaining agreements negotiated by our union;
- (ii) growth of our solid membership base in Queensland and the Northern Territory, demonstrating member satisfaction of the support and advice currently provided to them; and
- (iii) enhancement of our developing relationship with overseas organisations.

### SIGNIFICANT CHANGES IN THE NATURE OF THESE ACTIVITIES

There have been no significant changes in the nature of these activities over the past year.

### SIGNIFICANT CHANGES IN THE BRANCH FINANCIAL AFFAIRS DURING THE YEAR

There have been no significant changes in the financial affairs during the past year.

### DETAILS OF THE RIGHT OF MEMBERS TO RESIGN

In accordance with Rule 21 of the rules of the Independent Education Union of Australia, a member may resign from membership by written notice addressed and delivered to the Branch Secretary.

### DETAILS (INCLUDING POSITION HELD) OF ANY OFFICER OR MEMBER OF THE BRANCH WHO IS:

- (i) TRUSTEE OF A SUPER ENTITY
- (ii) A DIRECTOR OF A COMPANY THAT IS A TRUSTEE OF A SUPER ENTITY

Terry Burke Branch Secretary Director of QIEC Pty Ltd, the Corporate Trustee of QIEC Super

John Spriggs

Industrial Officer

Director of QIEC Pty Ltd, the Corporate Trustee of

QIEC Super

Greg McGhie

Organiser

Director of QIEC Pty Ltd, the Corporate Trustee of

**QIEC Super** 

Chris Seymour

Organiser

Alternate Director of QIEC Pty Ltd, the Corporate

Trustee of QIEC Super

THE NUMBER OF PERSONS THAT WERE RECORDED IN THE REGISTER OF MEMBERS ON 31 DECEMBER 2012

15844 members were recorded in the register of members on 31 December 2012.

THE NUMBER OF PERSONS WHO WERE EMPLOYEES OF THE BRANCH ON 31 DECEMBER 2012, INCLUDING FULL-TIME OR PART-TIME

Nil.

THE NAME OF EACH PERSON WHO HAS BEEN A MEMBER OF THE COMMITTEE OF MANAGEMENT AT ANY TIME DURING THE REPORTING PERIOD, AND THE PERIOD FOR WHICH HE OR SHE HELD THE POSITION

#### Queensland Division:

The following persons held positions on the Committee of Management for the full 12 months of this reporting period:

Terry Burke

**Branch Secretary** 

Paul Giles

Assistant Branch Secretary/Treasurer

Ros McLennan

Assistant Branch Secretary

Andrew Elphinstone

President

Des McGovern

Junior Vice-President

Suzanne Burdon Aleisha Connellan Senior Vice-President (Queensland)
Branch Executive/Committee Member

Bryce Goldburg

Committee Member

Denis Kettle Andrew Stein Beverley Day Lyn Byrnes

John Kennedy

Branch Executive Member Branch Executive Member Branch Executive Member Branch Executive Member Branch Executive Member

Christopher Chapman Peter Butler-Wood Lorraine Hellmrich Kerry Laws Branch Executive Member Branch Executive Member Branch Executive Member Branch Executive Member Branch Executive Member

Dave Frazer
Jane Blackburn
Mary Osterio

Branch Executive Member Branch Executive Member

Tom Denham Michael Moy Bernadette Murray Branch Executive Member Branch Executive Member Branch Executive Member

The following persons held positions on the Committee of Management for part of the reporting period:

Jacqueline Boyle

Branch Executive Member

1 January 2012 – 25 February 2012 1 January 2012 – 25 February 2012

Matthew Dash

Branch Executive Member

| Jane Elliott Rosemary Lacey Andrew Street Robert Amedee Pamela Chetwyn Lea Martin | Branch Executive Member | 1 January 2012 – 25 February 2012<br>26 October 2012–31 December 2012<br>26 October 2012–31 December 2012<br>26 October 2012–31 December 2012<br>20 July 2012 – 31 December 2012<br>26 October 2012–31 December 2012 |
|---|---|--|
| Colin Grant   | Branch Executive Member   | 26 October 2012–31 December 2012   |

#### Northern Territory Division:

The following persons holding positions on the Committee of Management have held their positions for the full 12 months of this reporting period:

Nuala Cullen

Branch Executive Member

Erica Schultz

Branch Executive Member Branch Executive Member

Sam Typuszak Lon Wallis

Senior Vice-President (Northern Territory)

The following persons held positions on the Committee of Management for part of the reporting period:

Cheryl Salter

Committee Member

1 January 2012 - 25 March 2012

Louise Lenzo

Branch Executive Member

26 October 2012-31 December 2012

For the Committee of Management:

Paul Giles

Assistant Secretary/Treasurer

Terence Burke

Secretary

Date: Ore 1201

Date: 15 March 2013